



Institute Of Physics Implements Pro-7 Record Management Software from ProTech

Pro-7 helps Institute to deliver 15-20% productivity gain on subscriptions and transactions.

The Institute of Physics, a leading international professional body and learned society for physicists has implemented Pro-7, the latest version of ProTech Computer Systems' record management software. Pro-7 provides the charity with a central knowledge base that records all activities, transactions and correspondence with members, supporters and beneficiaries, helping to strengthen relationships through more timely, targeted communication.

The Institute of Physics is a membership body and professional society for physicists with 37,000 members spanning across 105 countries worldwide, which promotes the advancement and dissemination of knowledge and education in the science of Physics.

John Brindley, Director of Membership and e-Services at the Institute of Physics comments, "We looked at other record management systems but ProTech's Pro-7 software offered an excellent price/performance proposition and as a charity this was an important issue for us. In addition, scalability was key - the Institute and its membership base are continually expanding and we therefore required a record management system that could grow with the organisation."

Brindley continues, "Pro-7 is an easy-to-use and flexible system that will allow us to manage and have tighter control of all our business functions through one central knowledge base. The system is web-based and this means that information can easily be accessed from any location. We are confident that the system will deliver a 15-20% productivity gain on subscriptions and transactions."

The Institute of Physics will be utilising the Event Management module within Pro-7 in order to co-ordinate all events, seminars and conferences. The Event Management module

will be fully integrated with the Institute of Physics' central knowledge base of contact information, enabling the organisation to determine the relevance of an event to members based on their individual profile.

Commenting on the working relationship with ProTech, Brindley says, "We have been using ProTech's record management software for the last three years and during this time we have developed an excellent relationship with them. They have thorough knowledge and understanding of our day-to-day software requirements and they continue to help us maximise our investment in technology."

About ProTech Computer Systems

Established in 1995 ProTech Computer Systems (ProTech) continues to experience sustained and successful growth.

ProTech provides specialist software solutions for Record, Relationship, Fundraising and Marketing requirements. ProTech software is used by many of the country's leading Not for Profit, Sports and Leisure, Trade Unions and Public Sector organisations.

ProTech headquarters are based in Birmingham with a further UK sales and marketing office in Stevenage. From these locations dedicated facilities are provided to clients including support, training, development and implementation services.

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