



## Foundation Systems forms partnership with ProTech.

~ Comprehensive financial and subscription management made easy ~

Foundation Systems, a UK-based systems integrator and business software solutions provider, has formed a strategic partnership with ProTech Computer Systems Ltd. ProTech provides specialist software solutions designed to meet record, relationship, fundraising and marketing requirements. Its solutions are used by many of the UK's leading not-for-profit, sports and leisure, trades unions and public sector organisations including the Institute of Chartered Accountants in England and Wales (ICAEW), the Institute of Physics (IoP) and the Royal British Legion.

Under the terms of the partnership, Foundation Systems and ProTech will integrate SunSystems financial management with ProTech's Pro-7 solution to deliver a truly compelling and comprehensive financial and membership software solution.

Hugh Scantlebury, managing director at Foundation Systems, commented: "There are huge synergies between our businesses; most notably our experience of the technical and commercial needs of the not-for-profit sector. Pro-7 is functionally rich and highly sophisticated solution that rapidly and effectively manages numerous complex transactions including membership, fundraising, subscriptions processing, reporting and financial management. It integrates with a raft of supporting technologies including access control, EPOS, scanners, kiosks and financial management suites so it will be the perfect fit with our SunSystems financial management proposition. In combining our skills and solutions, I believe that Foundation, ProTech and our customers and prospects in the sector and beyond will benefit significantly from access to cost effective, functionally rich and best-of-breed technology."

At the heart of Foundation Systems portfolio is SunSystems, one of the world's leading financial management solutions providing real-time access to comprehensive financial data from across the enterprise in a consistent format. Its strong general ledger, multi-lingual and multi-currency capabilities, low risk and low total cost of ownership implementations combined with its pan-application reporting and analytics tools make it the solution of choice for an expanding user base around the world. Indeed among its customer base are Save The Children

(UK) and World Bank.

Trevor Cole, business development director at ProTech, concluded: "This partnership represents an opportunity for us to deliver the rich functionality of SunSystems financial and business management software to our installed base who stand to benefit from having real-time access to highly accurate, enterprise-wide financial and business data. In addition the not-for-profit sector, which is our key vertical market, is bound by increasingly stringent charitable accounting regulations and SunSystems can offer a compliant view of its data rapidly and cost-effectively, something few other vendors can offer. Our combined solution will offer comprehensive functionality that effectively addresses the evolving information needs of our customers from both a financial and wider business perspective and we are looking forward to a long and successful partnership with Foundation."

### Notes to editors:

About Foundation Systems

Founded 20 years ago, Foundation Systems specialises in the supply, implementation and support of integrated financial and business management solutions based around SunSystems, SharpOWL and Ascent CRM software.

Over 450 mid-market organizations, in both the private and public sectors, have benefited from Foundation's proven track record in the design, delivery and support of functionally rich solutions that address the needs of today's business rapidly, reliably and cost effectively.

Leading technology magazine, IT Consultant, ranked Foundation in its listing of the UK's Top 15 Financial Solution Providers for 2003.

Foundation Systems is part of Systems Union Group plc

[www.foundationsystems.co.uk](http://www.foundationsystems.co.uk)

